



 TAX PLANNING

 CONSULTING

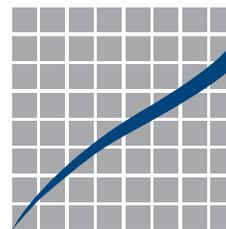
 ASSET PROTECTION

 FINANCIAL STRATEGY

 MANAGEMENT

# Physician Group Services

You have questions. We have answers.



thinking *forward*

**BiggsKofford**

CERTIFIED PUBLIC ACCOUNTANTS  
BUSINESS SPECIALISTS

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# ■ A Successful Practice

## ...we understand your needs.

### BiggsKofford can help you manage and grow your practice.

We specialize in working with physicians and physician groups, and our team understands what a successful practice looks like. We take a personalized and responsive approach in helping physicians understand practice management and how to plan and achieve financial success.

Our team of professionals has experience working with general family practices, specialty practices and dental groups.

Our services to physician groups include:

#### Tax and Audit Services:

- Proactive tax planning (with no surprises)
- Tax return preparation
- Compensation planning and structuring
- Tax-advantaged business structuring
- Retirement plan design and administration
- Asset protection
- Financial statement audits, reviews and compilations

#### Practice Management Services:

- Cash flow management
- Benchmarking and best practices
- Office support for accounting and payroll
- Profit maximization
- Stark law assistance
- HIPPA compliance
- Employment agreements
- Internal controls
- Procedural efficiency
- Medicare and insurance billing

#### Business and Structural Consulting:

- Partner buy-in and buy-out
- Practice mergers
- Real estate acquisitions
- Related business acquisitions and sales
- Private investment advice
- Practice valuation

*Working with BiggsKofford has been a strategic move for my practice. They have an in-depth understanding of financial issues that medical practices face and have provided me with proactive advice to restructure my practice to minimize taxes. I walk away with practical ideas about how to better my business, as well as how to better coordinate with my personal financial goals. I trust them to give me sound advice.*

*Ron W. Pelton MD/PhD FACS  
Oculo-facial Plastic Surgery*

## Meet the Physician Services Group

### Greg Papineau, CPA

Greg Papineau is a Director with BiggsKofford and brings more than 30 years of progressive accounting and management experience. Greg brings significant experience to serving physicians and physicians groups and leads the firm's physician segment. Greg's approach to providing client service is to look at things from a business perspective. He consistently looks for ways to add value to the clients he serves. He has served clients in a wide range of industries, both as an auditor and as a consultant, and is a member of HCAA.



Greg Papineau, CPA

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### Deborah Helton, CPA

Deborah Helton began her career with BiggsKofford in 2004. She currently serves as Manager of the firm's physician segment, as well as Tax Manager for a variety of clients, including many medical practices and physicians. Deborah serves as Treasurer of Star Fit Kids, and she is a member of the Medical Group Managers Association and Professional Association of Health Care Management.



Deborah Helton, CPA

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## Additional Resources

Our subsidiary investment banking company, **BiggsKofford Capital**, can assist with practice mergers, acquisitions, valuations, partner buy-in and buy-out consulting.



**BiggsKofford**  
CAPITAL

**National CPA Health Care Advisors Association (HCAA)** is a nationwide association of CPA firms devoted to serving the health care industry. Through HCAA's resources, BiggsKofford is prepared to provide proactive solutions to physicians and physician groups.



Our alliance with **Peak Medical Management** allows to coordinate revenue cycle management consultation, to assist your practice with billing and collection improvement.



**Medical Group Management Association** is the premier membership association for professional administrators and leaders of medical group practices.

BiggsKofford assists with retirement plan and financial asset management through our strategic alliances with **brokerage firms and registered investment advisors**.